



**Investor's Capital Management, LLC**  
*Fee-Only Investments, Financial Planning, and*  
*Unbiased Guidance to Financial Success*

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## Media Citations and Presentations

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October 2009

### Media Citations Include:

- *Financial Planning magazine*: Quoted in “Better Than Nothing” by Donald Jay Korn (October 2009);
- *Financial Planning Journal of India*: Quoted in “Information Technology – Using Technology & Software for Service and Delivery” by Ariadne Horstman and Vidya Krishnamoorthy (July – September 2009);
- *Wall Street Journal*: Quoted in “Nest-Egg Maneuvers, Making the Most of Your Roth IRA Conversion” by Kelly Greene (Sept. 19, 2009);
- *Financial Advisor magazine*: Quoted in “Lessons Learned” by Jeff Schlegel (Sept 2009);
- *Wall Street Journal*: Quoted in “Making Annuities Work For You And Your Heirs” by Brett Arends (July 17, 2009);
- *Financial Planning magazine*: Quoted in “Know the Score: Today, high credit scores are a financial asset. Are you helping clients make the most of theirs?” by Donald Jay Korn (June 2009);
- *Investment News*: Quoted in “Advisers see opportunity in private loans, mortgages,” by Jeff Benjamin (Aug. 4, 2008);
- *Financial Advisor*: Mentioned in “Blueprint for Success,” by David Drucker (Mar. 2008);
- *Financial Advisor*: Quoted in “Blueprint for Success,” by David Drucker (Mar. 2008);
- *Wealth Manager*: Quoted in “The Big Five,” by David Drucker (Feb. 2008);
- *NAPFA Advisor*: Featured in “Serving the Middle-Market Delegator,” by David Drucker (Nov. 2007);
- *Chicago Tribune*: Quoted in “Rolling 410(k) into IRQA widens investment picks” (Oct. 7, 2007);
- *The Associated Press*: Featured in “Watch out, it's a spending trap,” the Your Two Cents column by Meg Richards (Sept. 17, 2007);
- *Chicago Tribune*: Quoted in “Army may be best tactic for attacking college loans” (Sept. 2, 2007);

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- *Chicago Tribune*: Quoted in “Rules limit moving 401(k) money into a Roth IRA” (Sept. 2, 2007);
- *Money Magazine*: Featured in “Money Makeover: Riding a Wave of Bad Advice” (July 2007);
- *Chicago Tribune*: Mentioned in “Annuity Maze can have Hidden Traps” (May 27, 2007);
- *The Wall Street Journal*: Mentioned in “Financial Planning for the Not-Yet-Rich” (May 23, 2007);
- *The Sun*: Quoted in “Job Loss Messes up Game Plan?” (January 7, 2007);
- *Chicago Tribune*: Quoted in “Job Loss puts Added Pressure on Couple’s Finances” (January 7, 2007);
- *BusinessWeek*: Mentioned in “Taking Stock of Your Adviser” (Sept. 11, 2006);
- *Investment Advisor*: Quoted in “How are they Managing Growth?” (August 2006);
- *Wealth Manager*: Listed in “Superstars – Our Top Wealth Managers” (July/August 2006);
- *Financial Advisor*: Ranked in “The Golden Age of Growth” as the 2<sup>nd</sup> fastest growing firm in the country with investment assets between \$100,000,000 and \$300,000,000. (July 2006);
- *Money Magazine*: Quoted in “The Money Move You Must Get Right” (April 2006);
- *Wall Street Journal / Getting Going*: Quoted in “Choosing a 529 College-Savings Plan: When It Makes Sense to Go Out of State” (January 4, 2006);
- *Bay Area Parent* – Quoted in “Family Finances” (April 2005);
- *Wall Street Journal / Getting Going*: Quoted in “Seven Places to Get Decent Yields” (October 10, 2004);
- *Physician’s Financial News* – Quoted in “Picking a Prime Retirement Plan for Your Practice” (August 2004);
- *San Francisco Chronicle / Net Worth* – Quoted in “Be an aggressive, not reckless home buyer” (July 11, 2004);
- *Seattle Times / Business* – Quoted in “Microsoft cuts some perks with an eye on bottom line” (May 20, 2004);
- *Sunday Journal – Wall Street Journal Online / Restless Readers Chime In* - Letter to the Editor (March 14, 2004);
- *Wall Street Journal – Wall Street Journal Online / Mutual Funds*: Quoted in “Funds Adjust to Volatile Markets” (February 2, 2004);
- *San Jose Mercury News*: Quoted in “Primecore investors learn the hard way – shareholders sue, say company gambled, became a Ponzi game” (December 21, 2003);

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- *Wall Street Journal – Wall Street Journal Online / Mutual Funds Quarterly Review*: Quoted in “Stock Funds Gain, Tech Rebounds -- but It's Not the Same” (October 6, 2003);
- *New York Times*: Quoted in “A Land of Market Timing (and Broken Watches)” (October 5, 2003);
- *Wall Street Journal – Wall Street Journal Online / Mutual Funds*: Quoted in “Cash Flows to Embattled Funds Aren't Seeing Dramatic Declines” (September 18, 2003);
- *Wall Street Journal / Financial Planning*: Quoted in “Can This Portfolio Be Saved?” (July 9, 2003);
- *Kiplinger's Personal Finance*: Quoted in “Code Red Cash” (July 2003);
- *Sunday Journal – Wall Street Journal Online / Readers Chime In - Letter to the Editor* (June 28, 2003);
- *Wall Street Journal / Getting Going*: Quoted in “Imagine There's No Children – Assessing the Cost of Your Kids” (June 4, 2003);
- *Wall Street Journal / Getting Going*: Quoted in “Higher Yields Not Higher Risk – Fine-Tuning Your Bond Portfolio” (April 30, 2003);
- *Wall Street Journal / Getting Going*: Quoted in “Finding a Financial Adviser Who Won't Sneer at Your Little Nest Egg” (February 19, 2003);
- *Bloomberg Wealth Manager*: Mentioned in “Technical Evolution – Here's a look at five technologies you can't afford to do without” (February 2003);
- *San Jose Mercury News*: Quoted in “Amid historic loss, stock market's role studied” (December 21, 2002);
- Bloomberg Personal Finance: Quoted in “Advice à la Carte” (Dec. 2002-Jan. 2003);
- *San Jose Mercury News*: Quoted in “Hiding tip income can cost workers in the long run” (October 11, 2002);
- *Kiplinger's Personal Finance*: Mentioned in “Tune Up Your Finances #24 (November 2002);
- *FPA-Interactive*: Quoted in “Chief Investment Officer and U.S. Growth Equities Head Depart American Century” (August 27, 2002);
- *Forbes*: Mentioned in “In Myself I Trust” (June 10, 2002, page 176);
- *Wall Street Journal / Getting Going*: Quoted in “Think Picking Stocks is Tough? Try Selecting a Financial Adviser” (May 22, 2002);
- *Financial Advisor*: Quoted in “Service Providers Skirmish” (May 2002);
- *Garrett Planning Network*: Authored Journalist's Featured Story Idea "Section 529 College Saving Plan Report" (April, 2002);
- *CBSMarketWatch.com*: Quoted in "College Saving Enticements" (March 13, 2002);

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- *Garrett Planning Network*: Authored Journalist's Featured Story Idea "Smart Actions to Take in a Bear Market" (January, 2002);
- National Public Radio / *All Things Considered*: Interviewed in "Education and Taxes" (January 2, 2002);
- *Wall Street Journal* / *SmartMoney.com*: Quoted in "Is Now the Time to Buy?" and "Battening Down Your Budget" (September/October 2001);
- *CBSMarketWatch.com*: Quoted in "Education IRAs vs. 429s Tax-advantaged savings plans both improved for 2002" (November 11, 2001);
- *mPower Café* (*mpower.com*) Quoted in "Nurture Your Portfolio Using Asset Allocation" (October 2001);
- *mPower Café* (*mpower.com*) Quoted in "Nurture Your 401(k) Portfolio Using Asset Allocation" (October 2001);
- *The Christian Science Monitor*: Q/A in *Work and Money* "Reallocating the holdings of an elderly parent" (January 7, 2002) and Featured interview in "Facing the Bear" (March 26, 2001);
- *So You Want to be a Financial Planner?*: profile on pages 130-131 (published 2001);
- *YourMoney*: Featured on the cover and in the article "How to Increase Your Profits 50%" (August/September 1998)

### **Presentations Include:**

- UCSC-Extension Personal Financial Planning – Survey Class: "Investing for Your Clients" (February 2006);
- UCSC-Extension Personal Financial Planning – Survey Class: "Investing for Your Clients" (November 2005);
- UCSC-Extension Personal Financial Planning – Survey Class: "Investing for Your Clients" (July 2005);
- UCSC-Extension Personal Financial Planning – Employee and Retirement Benefits Class: Rich taught the class in 2002, 2003 and 2004;
- FPA Brown-bag meeting: "The Secrets of College Funding";
- Gemini Crickets Parents of Multiples: "The Secrets of College Funding";
- FPA Brown-bag meeting: "Using StockOption for Employee Stock Option Planning";
- Profit Prophets Investing Club: "How to Know When to Sell";
- University of Santa Cruz Extension "Employment Benefits and Retirement Planning in Personal Financial Planning". Rich teaches this course each summer;
- IEEE Silicon Valley Engineering Management Society: "Employee Stock Options";

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- IEEE Silicon Valley Consultants' Network: "Retirement Plans for the Self-Employed and Asset Allocation";
- NextBus Corporation: "Employee Stock Options"
- Palo Alto Women's Club: "Analyzing Tech Stocks";
- Palo Alto Workshops: "Employee Stock Options", "Beginning and Intermediate Investing", and "Investing for Women";
- American Association for Individual Investors - Silicon Valley Chapter: "New IRA Distribution Rules" and "Section 529 College Savings Plans";
- Financial Planning Association, MoneyWise Seminar: "Planning Your Retirement Portfolio Payout";
- Lions and Optimists Clubs: "How to Select a Financial Planner".